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## **PRESS RELEASE**

### **Royal Health Care LLC and Bloodhound Technologies to Offer Claims Analytic Services to Royal Clients**

**NEW YORK, New York - September 22, 2008**

Royal Health Care, a third party administrator serving commercial, Medicaid and Medicare health plans announced the success of its integration with Bloodhound Technologies and its goal to offer Bloodhound's claims editing and business analytics services to Royal clients.

Neighborhood Health Providers (NHP), a Royal Health Care client selected Bloodhound as its vendor for claims editing, and Royal Health Care led the project team to implement the Bloodhound ConVergence Point™ services in September 2007. The integration of the editing tools within the Royal claims engine, PEGASYS, allows for pre-adjudication editing, thereby reducing medical claims overpayments and costs associated with recoupment activities, while increasing auto-adjudication rates. Joanne Rodd, Royal's Senior Vice President of Operations said, "We have seen tremendous success in reducing unnecessary medical costs for the health plan. At the same time have been able to work collaboratively with the provider community to show them the edits which rely on national standards".

Based on the results with Neighborhood Health Providers, Royal contacted Bloodhound to determine how it could offer the services to other existing and new Royal clients. Gary Twigg, Chief Executive Officer of Bloodhound, said, "We are very excited about expanding our relationship with Royal. Their clinical expertise, project management skills, and vision for their clients make them a great partner for our industry leading editing and analytics offering."

Royal Health Care provides its PEGASYS claims transaction system and HMA, its integrated medical management application in an ASP model to health payers. Royal also provides a full range of outsourcing services to clients. Steven J. Bory, Royal's President and Chief Executive Officer, stated "Our goal is to bring administrative efficiencies to our clients. We have seen the return on investment in working with Bloodhound and we want to offer their capabilities to our portfolio of health plans".



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### **About Royal Health Care**

Royal Health Care, LLC is headquartered in New York, NY with offices located on Long Island, NY; in Charlotte, NC; and in Albuquerque, NM. Royal offers a broad portfolio of products and services including parameter-driven transaction applications, data center outsourcing services, business process outsourcing services and consulting services which are tailored to the changing needs of healthcare payers. For additional information on Royal's products and services, please visit its website at [www.royalhcare.com](http://www.royalhcare.com), or call Royal's Business Development team at 1.877.248.6626.

### **About Neighborhood Health Providers**

Neighborhood Health Providers, LLC is a provider sponsored health plan serving New York City residents and offering Medicaid managed care, Child Health Plus, Family Health Plus and Medicare Advantage products. NHP was founded in 1995 and is headquartered in New York, NY. For more information, visit [www.getnhp.com](http://www.getnhp.com) or call 1.212.808.4775.

### **About Bloodhound**

Bloodhound Technologies provides a claims editing and business analytics services to all participants in the claims revenue cycle. Bloodhound's claims editing service can process a claim against 16 million edits across total patient history in sub-second response time. All our edits are open-sourced and based on national standards and can be filtered to exactly match a payer's re-imbursment policies. Further, we provide a web portal for providers to see edits and correct claims before submission. This remarkable service can integrate with any claims adjudication system, clearing-house, or claims gateway. For more information, visit [www.bloodhoundinc.com](http://www.bloodhoundinc.com) or call 1.866.807.3098.